

GET BREAKTHROUGH RESULTS FROM HIGH PERFORMANCE TEAMS.

projects fail far too often.

Only 29% of projects are completed on time, on budget, and to scope specifications.

The Standish Group

the cost of failure is high.

Project waste costs US companies over \$50 million each year.

The Standish Group

the rewards of success are great.

"The work that we did with Partnering Resources enabled us to develop very quickly into a much higher performing team. We were more effective, more successful and the team members reported significantly greater pride and satisfaction in their accomplishments."

Marketing VP, Software Company



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6 months + 1 team + 1 extraordinary challenge = breakthrough results

The group has six months to come together and accomplish something challenging. Maybe it's designing and rolling out a new project management methodology worldwide. Perhaps it's pulling off the first large-scale user conference in the company's history. Or maybe this group needs to create the next breakthrough product for the company. The stakes are high and failure is not an option.

Partnering Resources helps you transform individuals into a cohesive, high-performing team. Partnering Resources' High Performance Team Workout leads your mission-critical team through a facilitated, proven process that gives your team what it needs to succeed.

The High Performance Team Workout Helps When...

- The team has a short window of time to come together and achieve breakthrough results.
- The company's future depends on the team delivering results.
- The team has a history of underperforming.
- People on the team have never worked together but must quickly achieve deep levels of trust and collaboration.
- The team needs to change its focus from in-fighting to customer service.

Performance Assessment

Identifies what stands in the way of success by assessing team performance against proven team competencies.



Team & Leader Coaching

Builds skills for success while providing real-time, on-the-job guidance to the team and the team leader.



Knowledge Transfer

Codifies the team's knowledge and shares lessons learned with the organization.

The High Performance Team Workout Process Performance Assessment

Discover what stands in the way of team success with the Team Performance Indicator[™], a performance-based, field-proven assessment that has been used for 20+ years. Identify the concrete, pragmatic competencies that help the team achieve high performance.

The team reviews assessment results and creates plans for leveraging strengths and filling gaps.



Build skills for success while collaborating on the challenge at hand. The team meets three times per month with a team coach who helps when it's most needed: on the job, in real time, on critical issues. The coach provides in-the-moment feedback, just-in-time tools and job aids, and practical suggestions designed to improve team performance.

A good leader can help the team accomplish its goals—or make the process miserable. During Implementation, the team leader receives one-on-one coaching twice per month to help him or her provide strong leadership.

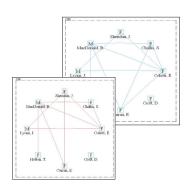
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Knowledge Transfer

Spread the wealth by bringing best practices to the rest of the organization. Share what the team has learned through a series of knowledge transfer events. Tailored to the specific organization's culture, events may include webinars, brown bag lunches, job aid dissemination, and knowledge repository creation.

Optional Add-On: CollaborationWeb Analysis

A group of individuals may have top notch skills, but if people don't share information and collaborate, the group will never exceed its goals. CollaborationWeb, designed for projects with 12+ members, maps the information flow, decision-making patterns, and subject matter expert interactions in the group. The results: a clear roadmap for leveraging strengths, filling gaps, relieving bottlenecks, and compensating for blind spots.



Partnering Resources builds aligned, adaptable, collaborative companies that achieve their goals more effectively. We help companies seize opportunity, do more with less, build the future company, and get the best out of people. Our client list includes eCopy, eTeck, Fidelity, Financial Profiles, Hanover Insurance Company, and Momenta Pharmaceutical.

Partnering Resources gathers information through an online survey given to all employees within the target population. This information is analyzed using NetForm Connectors™, a proprietary, patented software product built on complex algorithms developed over 30+ years of research and work with 400+ companies. Connectors™ has been used by Fortune 500 companies such as IBM, Merrill Lynch, TRW, and Amgen, as well as by small-cap companies such as Saatchi & Saatchi and Zurich Insurance.