

Networking Practices and Possibilities

It's not all about cocktails!

Not all networking has to happen over cocktails. Here are twenty-one ways to build and sustain your network. Which do you do today? Which could you easily add to your networking repertoire?

Go through the checklist below. Mark your current practices and check any practices that you could easily incorporate into your routine.

I do this today	I could do this more	Networking Practice
<input type="checkbox"/>	<input type="checkbox"/>	1. Attend an association meeting
<input type="checkbox"/>	<input type="checkbox"/>	2. Volunteer for an association committee
<input type="checkbox"/>	<input type="checkbox"/>	3. Volunteer at a nonprofit organization
<input type="checkbox"/>	<input type="checkbox"/>	4. Mentor a newer or younger colleague
<input type="checkbox"/>	<input type="checkbox"/>	5. Schedule a coffee date
<input type="checkbox"/>	<input type="checkbox"/>	6. Take someone out for lunch
<input type="checkbox"/>	<input type="checkbox"/>	7. Schedule a quick phone check-in
<input type="checkbox"/>	<input type="checkbox"/>	8. Share a link, article, or report in an area of interest
<input type="checkbox"/>	<input type="checkbox"/>	9. Send a thank you note by mail (not email!) to someone who helped you
<input type="checkbox"/>	<input type="checkbox"/>	10. Do a small favor for someone
<input type="checkbox"/>	<input type="checkbox"/>	11. Ask a friend to introduce you to someone you want to meet
<input type="checkbox"/>	<input type="checkbox"/>	12. Rave about a colleague to their peers or their boss
<input type="checkbox"/>	<input type="checkbox"/>	13. Connect colleagues who would appreciate each other
<input type="checkbox"/>	<input type="checkbox"/>	14. Set up camp in a common area and work there for a while
<input type="checkbox"/>	<input type="checkbox"/>	15. Invite people over for dinner
<input type="checkbox"/>	<input type="checkbox"/>	16. Follow up with someone you've connected with recently
<input type="checkbox"/>	<input type="checkbox"/>	17. Invite people to connect on LinkedIn with customized messages
<input type="checkbox"/>	<input type="checkbox"/>	18. Comment on LinkedIn / Facebook posts
<input type="checkbox"/>	<input type="checkbox"/>	19. Send direct messages on Twitter
<input type="checkbox"/>	<input type="checkbox"/>	20. Create a personal Advisory Board

Partnering Resources helps individuals, teams, and organizations thrive in our networked world.



Networking Practices & Possibilities
partneringresources.com
617.395.8396